

# INVITATION TO SPONSOR



**DUGNAD** WORKING TOGETHER FOR A BETTER TOMORROW

### **OVERVIEW**

Each year, representatives from around the world gather at the <u>Groningen Declaration Network</u> (GDN) Annual Meeting to share, learn, and lead discussions on developing business and technical platforms to improve the policies, data interoperability, and exchange networks that support mobile learners sharing official credentials from formal, non-formal, and informal learning experiences.

The GDN Annual Meeting is a unique opportunity to engage with a vibrant network of stakeholders. Sponsorship of the 2025 GDN Annual Meeting in Oslo will connect your organization with others who are guiding the global movement to increase respect and recognition of the currency of learning. In a rapidly expanding market, this opportunity offers a chance to strategically align your organization with the vanguard of cross-border mobility developments.

As an important contributor to the data ecosystem that fosters and supports the portability of academic credentials, **we invite you to join us** for this opportunity and to position your organization where the critical conversations begin. Connect and confer with a passionate group of world thought leaders dedicated to collaboratively delivering learner data accessibility.

In 2025, the 14<sup>th</sup> Annual Meeting will take place from October 29-31 in the beautiful city of Oslo, Norway. The conference will be delivered in a hybrid format allowing those not able to join us in person to participate virtually.

# ATTENDEE PROFILE

# The GDN Annual Meeting attracts a variety of stakeholders in the global digital mobility ecosystem including:

- Government agency representatives and leaders
- Credential assessment and verification service providers
- Chief Executive Officers
- Chief Information/Technology Officers
- Senior higher education management
- University registrars and senior leaders, including those in IT and student affairs
- Researchers
- Product developers and industry partners
- Professors, Faculty staff
- Senior Advisors
- Program Directors
- International Education thought leaders

# WHY SPONSOR?

#### Sponsoring the GDN Annual Meeting will:

- Increase your organization's exposure through the event itself, event advertising, and media coverage.
- Give you direct access to an audience interested and aligned with your organizational objectives.
- Provide outstanding networking opportunities and shared experiences for your staff.
- Increase your knowledge of (and potentially contribute to) the latest from top thought leaders in the industry.
- Access data about attendees to inform your market intentions (within the consideration of privacy and consent).

# **BACKGROUND BRIEFING**

The GDN Annual Meeting celebrated 10 years in 2022 and has held its annual meeting (AM) in cities around the globe, ranging from Beijing and Washington, D.C. to Málaga, Cape Town, Melbourne, Paris, Puebla, Ottawa, Groningen, Jordan, and San Diego. The meetings have been a key catalyst to the establishment of digital learner data depositories and exchange networks in and between China, the United States, Australia and New Zealand, Africa, Canada, and numerous countries in Europe.

Created in 2012 at a historic meeting in Groningen, the Netherlands, and established legally as a foundation in 2016, the Groningen Declaration Network (GDN) brings together key stakeholders to create an ethically centered Digital Learner Data Ecosystem. With a Board of Directors representing every continent, the GDN stands as the most inclusive global effort to date aimed at enabling digital learner data mobility.

The Groningen Declaration Network (GDN) is a diverse, global, and interconnected ecosystem which includes large digital learner data depositories, educational institutions, government bodies, third-party academic data processors, and innovative companies, all seeking to facilitate educational and professional mobility. Its community is committed to learner privacy and data protection, transparent and responsible practices, and the recognition of digital learner data and qualifications. The GDN aims to ensure that citizens have access to secure digital records of their own educational achievements and can share them with whomever they choose, whenever they choose.

For those displaced by conflict, the loss of academic records presents major hurdles to relocation and the pursuit of education and skills development. The GDN has thus supported initiatives dealing with migrant data mobility, resettlement, and access to services otherwise denied. Such initiatives include the European Qualification Passport for Refugees (EQPR), the Article 26 Backpack Initiative, the SAQA/WES Refugees Pilot Project, the African Qualifications Verification Network (AQVN), and Kiron Open Higher Education.

The goal of the GDN is a global, equitable, accessible Digital Learner Data Portability environment. One of the largest global issues to this end is a fundamental lack and imbalance of global data and digital capacity. The Annual Meeting of the GDN creates the opportunity to convene practitioners and supporters to continuously share digitalization development and use cases, strategies, and tactics that are working, expand the number of new projects moving forward globally where capacity is lacking, and continue to bring new ideas as technologies and methods evolve to the fore to help achieve the goal.

# SPONSORSHIP OPPORTUNITIES

We are offering a range of sponsorship opportunities to meet your business objectives and budgets.



# Platinum Sponsor (Exclusive)

#### Investment €25,000

This category positions the sponsor as a champion of the Groningen Declaration Network and affords the highest exposure and acknowledgment.



Image source: Gamle Logen, www.gamlelogen.no/galleri

#### The GDN Annual Dinner at Gamle Logen

The annual dinner will be held on the evening of October 30 at Gamle Logen, historic, one-of-a-kind venue in the heart of Oslo. Align your organisation with the GDN Annual Dinner featuring the wine and culinary delights of Oslo. The organising committee will work with the dinner sponsor on all elements of the dinner to deliver an outstanding delegate experience.

- 30-minute speaking opportunity to a plenary audience in the Annual Meeting Program
- Sponsor acknowledgment of the GDN Annual Dinner to be held on October 30 at Gamle Logen
- 2x sponsor banners in main plenary conference room or foyer
- Exclusive networking opportunities with GDN Board and key stakeholders
- 3x complimentary registrations including social functions
- Premium logo placement before, during, and after the event on digital and physical signage for the event
- Social media posts on LinkedIn leading up to and after the event
- Live display table space where refreshment breaks are held in the conference venue
- Virtual exhibition booth on the Virtual Attendee Hub
- Digital feature sponsor banner on the Virtual Attendee Hub and mobile app
- Access to the on-demand video of your presentation for distribution
- Premium opportunities for delegate engagement through feature articles on the GDN website and via promotional emails to the GDN Community for 12 months
- Delegate list (with consent)



#### Investment €15,000



#### **Welcome Reception at the Munch Museum**

The Welcome Reception is the first time attendees come together, new friends are made, and people reconnect with international colleagues. The Welcome Reception will be held at the Munch Museum on the evening of October 29.

- 10-minute speaking opportunity at the Welcome Reception
- Sponsor acknowledgment of the Welcome Reception to be held on October 29 at the Munch Museum
- Opportunity to share physical signage in the beautiful gallery space
- 2 x complimentary registrations including social functions
- Logo placement before, during, and after the event on digital and physical signage
- Social media post on LinkedIn
- Live display table space where refreshment breaks are held in the conference venue
- Virtual exhibition booth on the Virtual Attendee Hub
- Delegate list (with consent)



#### Investment €10,000

Gold Sponsors can reach the delegate group by sponsoring refreshment breaks. At a time when delegates get to network with each other, your organisation can gain brand recognition associated with the comfort of food and conversation.



#### **Refreshment Breaks**

- Morning Tea
- Lunch
- · Afternoon Tea

- Refreshment break of your choice. Choose from morning tea, lunch, or afternoon tea
- Opportunity to share physical signage at refreshment break
- 1 x complimentary registration including social functions
- Logo placement before, during, and after the event on digital signage and conference platform
- Social media post on LinkedIn
- Virtual exhibition booth on the Virtual Attendee Hub
- Delegate list (with consent)



# Oslo Cultural Experience

#### Investment €10,000

Your company will be remembered for bringing the GDN Community together with a unique cultural experience in Oslo, Norway during the Annual Meeting. Additional details to follow.

#### **Benefits Package**

- Logo placement before, during, and after the event on digital signage
- Social media post on LinkedIn
- Virtual exhibition booth on the Virtual Attendee Hub
- Delegate list (with consent)



# **Pop-ups for Tool Demonstrations**

#### Investment €5,000

Like a mini exhibition stand, this opportunity allows your representatives to set up an in-person pop-up table where you can add your signage and conduct discussions with clients and potential clients.

**Provided**: High-top bar table and two stools located in the main area for refreshment breaks during the conference. Limited spots available.

- In-person pop-up table stand
- Logo placement before, during, and after the event on digital signage
- Social media post on LinkedIn
- Virtual exhibition booth on the Virtual Attendee Hub
- Delegate list (with consent)



#### Investment €3,000 - 5,000

Silver sponsors can align themselves with Annual Meeting **Merchandise**. Extend your brand beyond the event with takeaways such as conference bags, lanyards, or delegate gifts.

Conference Bags €5,000 Lanyards €3,000

#### **Benefits Package**

- Merchandise sponsor acknowledgement. Choose from lanyards and name badges, conference bags, or delegate gifts
- Logo placement before, during, and after the event on digital signage
- Social media post on LinkedIn
- Virtual exhibition booth on the Virtual Attendee Hub
- Delegate list (with consent)



#### Investment €1,000 - €3,000

Bronze sponsors invest in the opportunity for brand recognition and reinforcement.

Conference bag inserts
Bursary sponsorship for attendees including students (minimum €1,500)

- Logo placement before, during, and after the event on digital signage
- Social media post on LinkedIn
- Virtual exhibition booth on the Virtual Attendee Hub
- Delegate list (with consent)

# **SUMMARY TABLE**

|  | Platinum<br>€25,000<br>Exclusive | Diamond<br>€15,000 | Gold<br>€10,000 | Silver<br>€3,000-<br>5,000 | Bronze<br>€1,000-<br>3,000 | Pop-up/<br>Cultural<br>€5,000-<br>10,000 |
|--|----------------------------------|--------------------|-----------------|----------------------------|----------------------------|--|
| GDN Champion Sponsor<br>Acknowledgment   |                                  |                    |                 |                            |                            |  |
| Plenary Speaking<br>Opportunity at Annual<br>Meeting                                   |                                  |                    |                 |                            |                            |  |
| Cultural Experience<br>Sponsor   |                                  |                    |                 |                            |                            |  |
| Welcome Reception  |                                  |                    |                 |                            |                            |  |
| Complimentary Registrations (includes all sessions and attendance at social functions) | •                                | • •                |                 |                            |                            |  |
| Refreshment Break  |                                  |                    |                 |                            |                            |  |
| Merchandise Sponsor  |                                  |                    |                 |                            |                            |  |
| Logo Placement Before,<br>During, and After the Event                                  |                                  |                    |                 |                            |                            |  |
| Feature Sponsor Banner on Virtual Attendee Hub   |                                  |                    |                 |                            |                            |  |
| Social Media Posts   |                                  |                    |                 |                            |                            |  |
| Live Display Space   |                                  |                    |                 |                            |                            |  |
| Virtual Exhibition Page on<br>Virtual Attendee Hub                                     |                                  |                    |                 |                            |                            |  |
| Delegate List (Subject to Consent)   |                                  |                    |                 |                            |                            |  |
| Advertising Content Thought Leader Webinar after the Event                             |                                  |                    |                 |                            |                            |  |

# **KEY CONTACTS**

If you have any questions or would like to discuss tailoring your sponsorship to your objectives, please contact <a href="mailto:outreach@groningendeclaration.org">outreach@groningendeclaration.org</a>.

## TERMS AND CONDITIONS

- A sponsorship agreement will be sent to successful applicants detailing the benefits package associated with their sponsorship.
- On return of the signed agreement, the organisation will be invoiced for the agreed sponsorship amount.
- Payment must be made within 30 days of the date of invoice.
- Sponsors will provide high-resolution images of logos to the organisers. (.eps, .png file format).
- If the event is postponed, no refund will be made.
- If the event is cancelled, a full refund will be made.